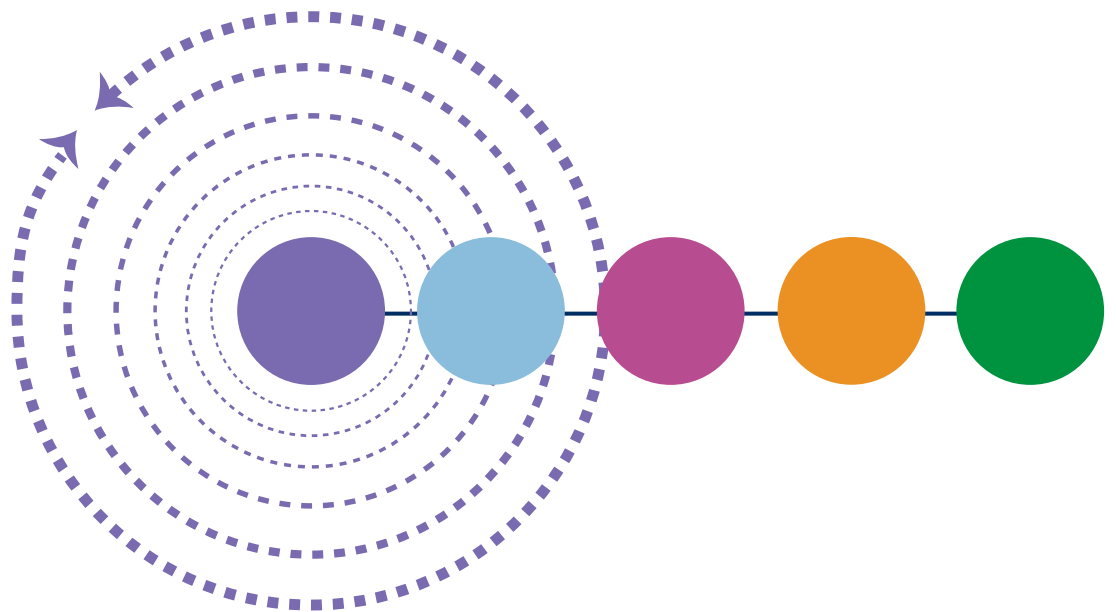


# Behavioural Profile Ken Sample



Work

Strengths



## Work Strengths Profile

The following report summarises Ken Sample's areas of greater and lesser potential. Ken Sample's Ratings Acquiescence is Sten 5 and their Consistency of Rankings is Sten 6.

Area		Potential
Solving Problems	<b>Evaluating Problems</b> Examining Information (3); Documenting Facts (3); Interpreting Data (4)	Very Low higher potential than about 5% of the comparison group
	<b>Investigating Issues</b> Developing Expertise (6); Adopting Practical Approaches (6); Providing Insights (2)	Fairly Low higher potential than about 25% of the comparison group
	<b>Creating Innovation</b> Generating Ideas (4); Exploring Possibilities (5); Developing Strategies (2)	Fairly Low higher potential than about 25% of the comparison group
Influencing People	<b>Building Relationships</b> Interacting with People (8); Establishing Rapport (5); Impressing People (6)	Fairly High higher potential than about 75% of the comparison group
	<b>Communicating Information</b> Convincing People (5); Articulating Information (5); Challenging Ideas (3)	Fairly Low higher potential than about 25% of the comparison group
	<b>Providing Leadership</b> Making Decisions (3); Directing People (3); Empowering Individuals (7)	Fairly Low higher potential than about 25% of the comparison group
Adapting Approaches	<b>Showing Resilience</b> Conveying Self-Confidence (5); Showing Composure (6); Resolving Conflict (9)	Fairly High higher potential than about 75% of the comparison group
	<b>Adjusting to Change</b> Thinking Positively (4); Embracing Change (3); Inviting Feedback (9)	Average higher potential than about 40% of the comparison group
	<b>Giving Support</b> Understanding People (10); Team Working (8); Valuing Individuals (10)	Extremely High higher potential than about 99% of the comparison group
Delivering Results	<b>Processing Details</b> Meeting Timescales (2); Checking Things (4); Following Procedures (8)	Fairly Low higher potential than about 25% of the comparison group
	<b>Structuring Tasks</b> Managing Tasks (4); Upholding Standards (8); Producing Output (3)	Fairly Low higher potential than about 25% of the comparison group
	<b>Driving Success</b> Taking Action (2); Seizing Opportunities (3); Pursuing Goals (1)	Extremely Low higher potential than about 1% of the comparison group



## About this Report

This report is based upon the Work Strengths assessment, which explores an individual's strengths in critical work areas.

The results are based on a comparison with a group of 2,600 international professionals and managers.

Since the questionnaire is a self-report measure, the results reflect the individual's self-perception. Our extensive research has shown this to be a good indicator of how people are likely to operate in the workplace. Nevertheless, due consideration must be given to the subjective nature of using an individual's self-perception in the interpretation of these data.

It should be remembered that the information contained in this report is potentially sensitive and every effort should be made to ensure that it is stored in a secure place.

The information contained within this report is likely to remain a good reflection of the individual's self-perception for 12-24 months, depending upon circumstances.

The report was produced using Saville Assessment software systems. It has been derived from the results of a questionnaire completed by the respondent, and reflects the responses they made.

This report has been generated electronically. Saville Assessment do not guarantee that it has not been changed or edited. We can accept no liability for the consequences of the use of this report, howsoever arising.

The application of this assessment is limited to Saville Assessment employees, agents of Saville Assessment and clients authorised by Saville Assessment.